

# Fit for Partnership with Germany

10<sup>th</sup> Anniversary of Manager Training Programme with Moldova  
4<sup>th</sup> December 2019 in Chisinau

## 3 December 2019

Arrival of foreign guests

## 4 December 2019

10:30-11:00	Registration & coffee break	<b>Venue:</b> Radisson Blu Leograd Hotel str. Mitropolit Varlaam, 77, Chisinau
11:00-11:30	<p><b>Opening</b></p> <p><b>N.N.</b>, Ministry of Economy and Infrastructure of Republic of Moldova (MEI)  <b>Mr. Ullrich Kinne</b>, Deputy Head of Mission and Economic Counsellor of the Embassy of the Federal Republic of Germany to the Republic of Moldova  <b>Mr. Heinz HETMEIER</b>, Deputy Director-General for European Policy at the Federal Ministry for Economic Affairs and Energy (BMWi)  <b>Mr. Sergiu HAREA</b>, President of the Chamber of Commerce and Industry (CCI) of Moldova - <b>tbc</b>  <b>Mr. Siegmund Mueller</b>, Country Director of Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) in Moldova</p> <p><i>Moderation: Veronica Arpintin</i></p>	
11:30-12:00	<p><b>10 years of Manager Training Programme with Moldova – Facts and Figures</b>  <b>Mr. Reimut DUERING</b>, Head of the Manager Training Programme, GIZ</p> <p><i>Moderation: Victoria Cotici</i></p>	
12:00-13:00	<p><b>Fit for partnership and the way to success - experiences of Moldovan alumni</b></p> <ol style="list-style-type: none"> <li>Valentina Uzun, Azamet Group SRL: “How to go from business idea to real export?”</li> <li>Veronica Raetchi-Tomescu, Winetours Moldova: „Quality Management - importance of implementation“</li> <li>Ion Lupu, Toreco SRL: „How to make distribution as in Germany?“</li> </ol> <p><i>Moderation: Anatolie Palade</i></p>	
13:00-14:00	Lunch break	
14:00 -16:00	<p><b>Discussion groups (parallel)</b></p> <ol style="list-style-type: none"> <li><b>Work based learning - The German Dual System and lessons learnt for Moldova</b> (in English language) <i>Moderation: Christian Codreanu (IHK Academy Munich) &amp; Sergiu Guzun (Panilino SRL)</i></li> <li><b>The role of a leader in times of globalization and digitalization</b> (in English language) <i>Moderation: Joerg Kalmbach (Carl Duisberg Centren) &amp; Adela Cazac (Skytowers)</i></li> <li><b>FDI in Moldova and opportunities for local business</b> (with translation Romanian-English) <i>Moderation: Michael Gross (GIZ Moldova) &amp; Iulia Costin (ODIMM)</i></li> </ol>	

<b>16:00-16:30</b>	<b>Coffee break</b>		
<b>whole afternoon/ evening</b>	<b>Business Battle</b> <i>Moderation: Olga Colesnicova</i>  <i>All participants have the opportunity to get in contact with new partners - please do not forget your business cards and flyers</i>	<b>16:30-18:00</b>	<b>Follow up of groups 2018&amp;2019</b> - Carl Duisberg Centren & IHK Academy Munich and Upper Bavaria  <i>Moderation: Inesa Iordatii</i>
<b>18:00-20:00</b>	<b>Dinner on invitation by BMWi</b>		

## 5 December 2019

<b>Noon/ afternoon</b>	<b>Departure of foreign guests</b>
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**This event is carried out by active support of the following alumni and members of INVENT Moldova:**

<b>Name</b>	<b>Function</b>	<b>Company</b>
Mihai Bostan	Head of INVENT Moldova	M&M COMERT SRL
Diana Suruceanu	Event Manager	Odeskabel-Moldova SRL
Marina Grosu	Event Manager	MAGNIFIC SRL
Maria Plesca	Event Manager	TGM Protection TINGRIMAR SRL
Anatolie Palade	Event Manager and Moderator	Pro Consulting SRL
Olga Colesnicova	Event Manager and Moderator	OKtrainings SRL
Cristina Dmitriev	Event Manager	Navi Solutions SRL
Veronica Raetchi-Tomescu	Event Manager	Winetours Moldova



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